

DERs Energy Programs, Senior Project Manager

Distributed Energy Resources
(Oakland or Orange, 670)

Interested in joining a growing company where you will work with talented colleagues, enhance a supportive and energetic culture, and be part of the climate solution? At Energy Solutions, we focus on the big impacts. And we believe that market-based programs can be a powerful force to deliver large-scale energy, carbon, and water-use savings. For 28 years, we've harnessed that power to offer proven, performance-based solutions for our utility, government, and institutional customers.

Energy Solutions is currently seeking a full-time **Senior Project Manager** to join our Distributed Energy Resources (DERs) team. As a member of the DERs team, you will assist with driving customer participation in programs that incentivize the adoption of various DERs including; distributed solar, energy storage, demand response, microgrids, and electric vehicle grid integration. These leading-edge energy technologies are critical in driving our nation's progress toward a decarbonized grid, and you will play a material role in helping our team make this future a reality. This unique market opportunity, paired with Energy Solutions mission driven approach, creates a perfect environment for individuals who want to have an active voice in shaping the energy future in California and beyond.

Daily responsibilities include but are not limited to:

- Managing overall direction, execution, quality control and completion of project deliverables
- Developing and managing multiple complex project budgets and tasks with minimal oversight
- Facilitating the progress of a new program launch and manage a portfolio of projects
- Communicating project progress to management and clients
- Interacting with customers, clients, and external collaborators
- Conducting market research and data analysis
- Tracking of industry trends and other market changes that impact energy efficiency
- Leading proposal content development efforts
- Organizing and facilitating in-person meetings, conference calls, and facilitated collaboration sessions
- Conducting program status meetings, capture escalations, and resolve

Minimum qualifications:

- A minimum of eight years of work experience and/or graduate school
- A bachelor's degree in an energy, engineering, or environmental related discipline
- A minimum of 7 years project management experience
- Demonstrated ability to conduct large collaborative facilitated sessions
- Strong technical writing and verbal communication skills
- Demonstrated outstanding analytical and problem-solving skills, including risk management and mitigation
- Demonstrated ability to conduct detailed technical and quantitative analysis
- Ability to interact professionally with clients and to serve as the primary point of client contact for some projects
- Ability to work, drive, and thrive juggling many activities and communications

- Extensive experience using Microsoft Office (Office365, SharePoint, OneNote)
- Willingness to conduct occasional business travel

Desired qualification:

- Familiarity and/or experience with HPWH (heat pump/water heater) and demand response
- Experience and fluency with the utility incentive program and regulatory framework
- Direct experience in incentive program design and implementation

Salary DOE: \$89k - \$122k / Annually

Compensation is commensurate with experience and includes a generous retirement package. Energy Solutions provides an excellent benefits package including medical, dental and vision insurance, other pre-tax contribution plans and an Employee Stock Ownership Plan (ESOP).

To apply for this position, please visit <https://energy-solution.com/company/careers/>. For more information about Energy Solutions, please visit us on our website at www.energy-solution.com.

Information will be requested to perform the compulsory background check, drug screens are required and permanent authorization to work in the U.S. is a precondition of employment. EOE.